

MARTIN URBAIN

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PROFILE

Senior Full-Stack Developer (Java/Go) · 20+ years of experience in custom business applications. Expert in B2B automation and ERP integration (SAP B1, Zucchetti) · Current focus: practical integration of AI (LLM, RAG, MCP agents) into existing processes · Approach: simplicity, clear jargon-free communication, intuitive UX that needs no explanation · Native French freelance, based in Italy, full remote EU

PUBLICATIONS

Développeur : Quel avenir à l'ère de l'IA ? Comprendre et agir face au changement (Oldon Publishing, 238 pp, May 2026) · Pragmatic, no-hype guide on AI impact, hybrid skills and new workflows FR + IT

EXPERTISE

- **Core Stack:** Java 21+ (Spring Boot, Jakarta EE, Javalin), Go, JavaScript, Vue.js 3, REST API, HTMX
- **Databases:** SQL Server, PostgreSQL, MySQL/MariaDB, SQLite
- **Infra & DevOps:** Docker, Linux, Nginx, Apache, VPS, Git, CI/CD
- **Business Integrations:** SAP Business One, Zucchetti Ad Hoc, IS/ERP
- **Applied AI:** RAG with pgvector, MCP (implemented in internal CRM + Chrome extension), Semantic Searchbot
- **Audit & Visibility:** Technical SEO, GEO (optimization for ChatGPT/Perplexity), GDPR, Core Web Vitals, Security - 150+ point checklist
- **Other:** PHP, nodejs, React, Kotlin, C#/.NET, Python

EXPERIENCE

OLATEQ, Piacenza, Italy · Founder / Senior Full-Stack Developer **2018 – present**

B2B software house specializing in automation and custom solution development

- **Smart Inbox:** AI assistant that reads, qualifies and routes emails/chats/forms 24/7 (Go, LLM, MCP)
- **Flash Quote:** real-time quote automation based on ERP/catalogues
- **Predict Stock:** stock forecasting dashboard -30% dormant goods, reduced stockouts
- B2B e-commerce platform with 7M+ SKUs with complex business logic, integrated with Zucchetti and SAP B1 (Java Spring, Go, PostgreSQL, SQL Server, Tomcat)
- Internal tools: MCP CRM + Chrome extension, IndexEco (Go, pgvector)

Parallel projects:

- translate4u.eu: Translation SaaS in 7 languages, project management, price calculator (PHP, JS)
- Tennis/padel championship management platform for 800+ players (PHP, MySQL)

EDITEF · Developer / Project Manager **2005 – 2017**

Development of HR tools (Java JEE, JSP)

ACTEN, Dreux · Developer **2004 – 2005**

Development of a web application for construction site cost management (Tomcat, Struts)

EDUCATION

Bachelor's Degree in Computer Science · University of Rouen, France **2003 – 2004**

DUT in Computer Science and Software Engineering · IUT Le Havre, France **2001 – 2003**

LANGUAGES

French C2 (native) · **Italian** B2 · **English** A2 technical (read/written)